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One can choose to go back toward safety or forward toward growth.

Growth must be chosen again and again; fear must be overcome again and again.





# **About Us**

Empress Consulting is a South African transformation consulting and advisory firm with years of experience developing tailored strategies and solutions to optimize the corporate industry's transformation goals against its sector requirements. We offer exceptional transformation and economic empowerment solutions ranging from strategy development, implementation to the continuous monitoring and evaluation.

Ngoni Mantiziba Muleya (Director) a holder of Bachelor's degree in accounting from the University of Venda and professional registrations as a Business Accountant in Practice (SAIBA) and Business Advisor (IBASA).

# All growth depends upon activity.

There is no development physically or intellectually without effort, and effort means work.

She has extensive experience in B-BBEE, transformation. consulting, operations management, finance, HR, compliance and risk management. Transformation has been at the core of her heart since 2008, having worked with many companies over the years. Her passion is evident in her drive and support of true reflective transformation in South Africa and Africa. She has worked with SMEs from several industries and led the team to great success. She is currently completing her MBA specializing in Entrepreneurial Studies through University of East London (UK) and working on her first book to empower female entrepreneurs.



# **Our Services**

A. Consumer Financial Education | B. Enterprise and Supplier Development Programmes | C. Coaching and Mentoring | D. Advisory | E. Skills Development Facilitation

### A. Consumer Financial Education

We identify, manage and facilitate a variety of Consumer Education (CE) Programmes designed to help you transfer knowledge and skills to existing, future and potential consumers for individual well-being and the public good. Noble runs various consumer education programmes and ensures that each programme is best suited for each specific entity. There are NO one fits all programmes but rather customised programmes and initiatives. All can be delivered in a language of your choice.



### **Our Programmes**

### 1. Schools Programmes

- Face-to-face programmes directed at schools, colleges and universities across South Africa.
- Delivering financial literacy to young people at this stage of their lives is important as they are in a transitional phase into adulthood.
- Web-based online learning programmes aimed at universities and colleges ONLY as it is difficult to roll out at high school level.
- Educator seminars aimed at empowering the educators to guide scholars on financial literacy.

### 2. SME Programmes

- Only Exempted Micro Enterprises (EME)
   companies who are more than 50% black
   owned qualify.
- Workshops and seminars with a clear focus on financial products and services and the role thereof in supporting business operations.
- Also aligned to your ESD programmes.
- Township-based businesses.
- Rural-based businesses with focus accross all provinces in South Africa.

# Consumer Financial Education Our Programmes

### 3. Community Awareness Projects

- Workshops and seminars.
- Highlight the benefits of establishing and maintaining a stable and healthy financial lifestyle.

### 4. Community Media Based

- Where listeners / viewers areallwoed to engage, including through electronic means. For example, phone-in, SMS, social media and others.
- Mainly Tshivenda, Sepedi and Xitsonga speaking stations.

### 5. People Living with a Disability

- Often marginalised and discriminated against for their disability.
- Noble runs customised programmes for people living with disabilities specific to those currently in learnerships across SA institutions.



Do the best you can until you know better. **Then** when you know better, do better." - Maya Angelou

# **Our Services**

Consumer Financial Education | Enterprise and Supplier Development Programmes | Coaching and Mentoring | Advisory | Skills Development Facilitation

### **Consumer Financial Education Key Deliverables**

- A unique project profile to guide the project management team and help all stakeholders focus on the goals and purpose of the project.
- A customised plan tailored to the specific needs of each project. Including protocols, systems, tools, and templates to keep everyone in the loop and ensure that the supplies, information, and people needed are in the right place at the right time.
- Management and support as the project rolls out. Includes continuous monitoring of goals and objectives to ensure timely completion of benchmarks, communication across the organisation, to external stakeholders, and staff.



#### **Consumer Financial Education Process**



# STEP 1

# Analysis

Identify the corporate's main requirements and geographical presence includina:

- Strategy alignment
- Target market
- Appropriateness
- Interactive OR Awareness



## Implementation

Decide on format and structure required material for any of the following:

- Face to face
- Workshops
- TV, Radio, Street Road Shows
- Online





# STEP 3

#### Reporting

#### Supply the following:

- Stakeholder reporting (end of 5 day week)
- An Independent Impact Report of the Programme from Noble as the qualified facilitator
- Monitoring and evaluation over a specified period

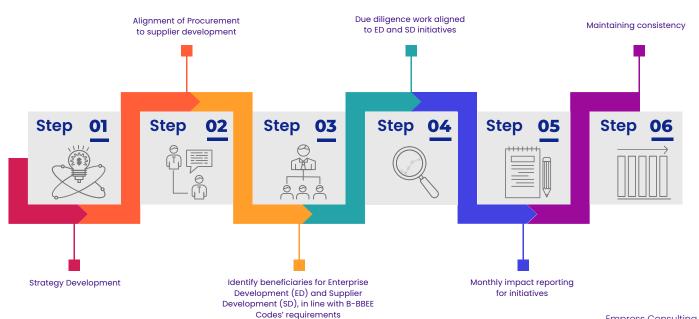
# B. Enterprise and Supplier Development Programmes

ESD has been identified as one of the key economic drivers to assist in growing small enterprises and job creation in South Africa. It is aimed at facilitating business linkages between small and large businesses by increasing participation of small, micro and medium enterprises in corporate supply chains. Noble designs targeted ESD initiatives aimed at developing SMME's into sustainable and credible businesses.

Numerous studies have shown that small to medium businesses find it difficult to move themselves into main stream economy thereby never realising their full potential. The barriers for this move are many with the main ones being skilled workforce, access to markets and finance. Reducing these barriers has seen a lot of these small to medium businesses find their way into the mainstream economy. Enterprise and Supplier Development approaches have proved be an effective economic driver to assist in growing small to medium enterprises consequently, job creation in South Africa. ESD is aimed at facilitating business linkages between small to medium with large businesses by increasing participation of small to medium enterprises in business supply chains.

### Our process for ESD management includes:

#### Our process for ESD management includes:



Our overall strategy is based on identifying, prioritising and aligning supply chain gaps and opportunities to appropriate SME beneficiaries. This is then translated into an operating model and implementation plan for a holistic ESD programme.



Mentoring is not just passing on knowledge, but passing on a way of thinking.

# C. Coaching and Mentoring

We are registered Business Advisors with IBASA and offer business support services through coaching and mentorships. We have run different customized programmes through a number of corporates and our coaching is aligned to enterprise and supplier development by identifying, prioritising and aligning supply chain gaps and opportunities to appropriate SME beneficiaries.

How are we improving Access to Markets for the SME's?





Advisory is not just about telling people what to do; it's about understanding, guiding and empowering people.

# D. Advisory

Our advisory services include the below:



#### **B-BBEE Consulting Services**

• Our services meet the unique needs of each client and may involve in-depth analysis, solution design, and implementation support.



#### Sustainability and Impact

• Our services meet the unique needs of each client and may involve in-depth analysis, solution design, and implementation support.



# Environmental, Social and Governance Impact(ESG)

• Our services meet the unique needs of each client and may involve in-depth analysis, solution design, and implementation support.



# Setting Up of ESOP Trust and Administration

• Our services meet the unique needs of each client and may involve in-depth analysis, solution design, and implementation support.

# E. Skills Development Facilitation

Investing in employees' skills and instilling a learning culture within an organisation has been known to lead to increased productivity and as such, Skills Development is now considered one of the key priority elements of the new B-BBEE Codes. Our solutions go beyond ensuring BEE points are earned but also help businesses earn a Return On Investment and become competitive.

We guide businesses through the following Skills Development processes;

- Gap Analysis and Target setting
- SETA WSP/ATR Submissions
- Accredited and Unaccredited Training Programmes
- B-BBEE Training
- Soft Skills Training
- Disabled People Training Programme

We specialize in creating tailored strategies, leveraging innovation, and driving growth for businesses across industries.

# What we promise to deliver?

We are a team of experienced B-BBEE specialists who have worked in the industry's top agencies prior to establishing Noble. The technical team themselves assisted several rating agencies to gain accreditation over the past years. With experience in simplifying the rating process and creating a seamless process, Noble has come into the market as an innovative and disruptive B-BBEE Advisory Firm.

# Why choose us?

- A. Acceleration of Compliance Requirements
- B. Enhancing Transformational Compliance
- C. Alignment of B-BBEE Operations
- D. Impact Analysis
- Access to Market for the SME's on our Business Support Programmes

Be not afraid of growing slowly; be afraid only of standing still.



### Our clients

We have had the pleasure of working with the below corporates:

























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